

Purchasing Department
Madison County Board of Supervisors
146 West Center Street
Canton, Mississippi 39046

601-855-5503
hardy@madison-co.com

11 June 2015

District 1 Supervisor John Bell Crosby
District 2 Supervisor John Howland
District 3 Supervisor Gerald Steen
District 4 Supervisor Karl Banks
District 5 Supervisor Paul Griffin

Subject: Authorize sale by auction of six old Garbage Trucks

Gentlemen:


Madison County's six new garbage trucks have been delivered and are in service. I solicited guaranteed auction prices from Deanco Auction Company and Martin Auctioneers for the county's five operational garbage trucks and its one wrecked non-operational garbage truck.

Deanco guaranteed \$81,375 for the six trucks. Martin guaranteed \$81,408 for the five operational garbage trucks but declined to include the wrecked truck in its proposal due to the fact that it is loaded with compacted garbage. Additionally, Martin's bid did not include any provision for the county receiving any action amounts greater than their bid price.

To unload the garbage the County's Solid Waste Department would have to have the wrecked truck towed to the land field and manually unload the garbage. On the other hand, Deanco has agreed to accept the wrecked truck as is and deal with the garbage itself.

I recommend that the Board declare the six garbage trucks surplus, authorize their sale at auction by Deanco with a guaranteed minimum price of \$81,375, and authorize the board president to execute the attached Deanco contract.

Thank you,


Hardy Crunk
Purchasing Clerk



87,900

Madison County Supervisors
c/o Hardy Crunk
Canton MS

5-12-15

AUCTION PROPOSAL

Dear Sirs,

Deanco Auction Company is pleased to present the following auction proposals for liquidation of your surplus items listed in the attached "Exhibit A".

1. Services Offered by Deanco Auction Company :

- a. Guarantee all auction proceeds and assume full responsibility for collection of funds from the sale of your surplus equipment.
- b. Provide all licenses and other bonds required to conduct this auction.
- c. Provide premises liability insurance.
- d. Make full settlement to Seller within ten (10) working days of auction.
- e. Provide to assist in transportation of the equipment listed in "Exhibit A" from your location to the Deanco Philadelphia, MS sale site.
- f. Provide a cleaning service to detail your equipment at minimal cost to you.
- g. Suggest any minor repairs or refurbishment that will increase the auction value.
- h. Take photos of the equipment listed in "Exhibit A" for our advertising purposes and Internet bidders. This will require some assistance from your personnel coordinating photo opportunities.
- i. Design, print and direct mail more than 105,000 full color brochures to our customers located throughout the United States and over 800 International Buyers.
- j. Pay all postage and advertising expenses for the auction.
- k. Collect and submit all applicable state sales and use taxes for this auction according to the regulations set forth by the governing authority.
- l. Provide all labor and supplies needed to set up and conduct the auction in an organized and professional manner.
- m. Provide security for the consignor's equipment two (2) weeks prior the auction.
- n. Print a detailed, descriptive buyers guide for registered bidders at the sale. This catalog will also be available online at our website.
- o. Provide Online Internet Bidding and Online Inspection Reports to allow buyers who cannot attend the sale in person to buy your equipment over the Internet.
- p. Provide adequate concessions (food, drink, etc.) and restrooms for the auction.

P.O. Box 1248 • Philadelphia, Mississippi 39350 • www.deancoauction.com
Tel (601) 656-9768 • Fax (601) 656-0192 • Toll Free (877) 898-5905 • Email: sold@deancoauction.com

DONNIE W. DEAN, MS Lic #733



July 15th/16

FAX COVER SHEET

TO: Hardy Crunk
COMPANY: Madison County
FAX NO: 601-859-5875
PHONE NO: _____

FROM: Pendy Ellard
DATE: 5-14-15
TIME: _____
PAGES: 5 (Including Cover)

COMMENTS:

- ① Auction proposal on (6) garbage Trucks
- ② call if you have any questions (662-417-1426)
- ③ Thank you

OFFICE PHONE 601-656-9768

FAX #1 601-656-2437
FAX #2 601-656-0192

Mailing Address: Post Office Box 1248 - Philadelphia, Mississippi 39350-1248
Physical Address: 1042 Holland Avenue - Philadelphia, Mississippi 39350

DEANCO AUCTION'S WEBSITE -
DEANCO AUCTION'S E-MAIL -

<http://www.deancoauction.com>
sold@deancoauction.com



2. Recommended Dates of Auction :

Deanco Auction urges you to sell your surplus late-model equipment at this upcoming Contractor's Equipment Sale:

~~MAY 27-28, 2015 in Philadelphia Ms~~
 JULY 15-16, 2015

This auction has already been widely publicized and we have already received a tremendous response. Also, this sale will have Live Internet Bidding in conjunction with our conventional auction, a valuable addition to our sales, often resulting in over ten percent of total sales.

3. Auction Locations Offered :

Philadelphia, Mississippi

This auction will be located at our permanent auction facility in Philadelphia, Mississippi. This established sale site boasts a 3,800-foot paved and lighted private airstrip and is located only minutes away from The Pearl River Resort (one of the top tourist attractions in Mississippi). This is truly one of the nicest auction facilities in the United States. This sale will positively be one of the largest auctions held in the Southeast in 2015. This auction will definitely be a great opportunity to offer your for sale to contractors, dealers, and related buyers from all over the U.S.

4. Responsibilities of Seller :

- a. Seller shall provide an opportunity for Deanco Auction personnel to make group photos of the your surplus equipment listed in "Exhibit A" for our advertising, at least one month prior to the sale date. omit PE
- b. The surplus equipment listed in "Exhibit A" shall be in the same condition as when appraised other than normal wear, hours and mileage. All should start, run and operate properly and have no other problems that could hinder a drive through auction. In addition, all tires on the equipment listed in "Exhibit A" shall have 50% minimum tread depth and no major cuts or damage.
30% (PE)
- c. All items in "Exhibit A" shall be without liens. Titles for any titled vehicles shall be delivered to Auctioneer before the auction date.



5. Appraisal Of Seller's Surplus Equipment :

Deanco Auction Company offers an appraised value of the Seller's surplus equipment listed in the attached "Exhibit A" in the total amount of \$ 87,500 if sold at Deanco Auction on the sale date listed above.
To \$100,000

6. Our Commission Rates :

a. Straight Commission Sale: Deanco Auction Company will conduct the auction of the Seller's equipment listed in the attached "Exhibit A" for a straight commission of Five Percent (5%) of the last bid made or received.

b. Guarantee Gross Sale: Deanco Auction Company will guarantee gross sales of the Seller's surplus equipment listed in the attached "Exhibit A" to be no less than the appraised value of \$ 87,500 less the normal Seven Percent (7%) commission charged for the guaranteed sale. Furthermore, Seller will positively receive a *guaranteed net minimum* of no less than \$ 81,375 from the sale of their surplus equipment listed in "Exhibit A", payable to Seller within 10 days or on the day of sale.

I would like to personally thank you for allowing Deanco Auction Company to submit this auction proposal. I can assure you that all the personnel of Deanco Auction Company will work hard to make this auction of your surplus equipment as successful as we have for many other Alabama, Mississippi, Florida, and Georgia counties, contractors, and equipment dealers in the past sales.

Sincerely,

D.W. Dean by *Lenny Ellard*
 cell/ *662-417-1426*

Donnie W. Dean, Owner

Mississippi Auctioneer's License# 793 - Alabama Auctioneer's License# 907
 Mississippi Auctioneer's Gallery License# 835F

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DONNIE W. DEAN, MS Lic #733

Madison County, Mississippi

Exhibit A

1 2010 Volvo Garbage Truck, s/n 4V5K39EF3AN289316: Single Axle, D13 335hp Eng., 4000 Series 6-sp. Auto Trans., 14.6K Front w/ 12R24.5, 24K Rear w/ 11R24.5, Pac-Mor RL20H 20-yard Compactor Body, *163 K Miles*

2 2010 Volvo Garbage Truck, s/n 4V5K39EF1AN289315: Single Axle, D13 335hp Eng., 4000 Series 6-sp. Auto Trans., 14.6K Front w/ 12R24.5, 24K Rear w/ 11R24.5, Pac-Mor RL20H 20-yard Compactor Body, *149 K Miles*

3 2010 Volvo Garbage Truck, s/n 4V5K39EFXAN289314: Single Axle, D13 335hp Eng., 4000 Series 6-sp. Auto Trans., 14.6K Front w/ 12R24.5, 24K Rear w/ 11R24.5, Pac-Mor RL20H 20-yard Compactor Body, *142 K Miles*

4 2010 Volvo Garbage Truck, s/n 4V5KC9EH5AN289318: Tandem Axle, D13 425hp Eng., 4000 Series 6-sp. Trans., Single-point Susp., 18K Front w/ 315/80R22.5, 46K Rears w/ 11R24.5 on Disc, Pac-Mor RT25H Compactor Body, *115 K Miles*

5 2010 Volvo Garbage Truck, s/n 4V5KC9EH3AN289317: Tandem Axle, D13 425hp Eng., 4000 Series 6-sp. Trans., Single-point Susp., 18K Front w/ 315/80R22.5, 46K Rears w/ 11R24.5 on Disc, Pac-Mor RT25H Compactor Body, *Wrecked*

SALVAGE Condition

6 2010 Volvo Garbage Truck, s/n 4V5KC9EH7AN289319: Tandem Axle, D13 425hp Eng., 4000 Series 6-sp. Trans., Single-point Susp., 18K Front w/ 315/80R22.5, 46K Rears w/ 11R24.5 on Disc, Pac-Mor RT25H Compactor Body, *123 K Miles*

JEFF **AUCTIONEERS** **MARTIN** **INC.**

MADISON CO. BOARD OF SUPERVISORS
146 W CENTER ST.
CANTON, MS 39046

JEFF MARTIN AUCTIONEERS WOULD LIKE TO SUBMIT A BID FOR THE FOLLOWING ITEM(S):

(SW-8) VOLVO VHD #4V5KC9EH5AN289318	\$ 18,888.00
(SW-9) VOLVO VHD #4V5KC9EH7AN289319	\$ 18,888.00
(SW-4) VOLVO VHD #4V5K39EFXAN289314	\$ 14,544.00
(SW-5) VOLVO VHD #4V5K39EF1AN289315	\$ 14,544.00
(SW-6) VOLVO VHD #4V5K39EF3AN289316	\$ 14,544.00

81,408

BEST REGARDS,

BRIAN JASPER
JEFF MARTIN AUCTIONEERS
601.278.5775

Hardy Crunk

From: Jasper, Brian <bjasper@jeffmartinauctioneers.com>
Sent: Wednesday, June 03, 2015 9:22 AM
To: Hardy Crunk
Subject: Re: Garbage Trucks
Attachments: image001.jpg

Hardy,

I'm going to stay with my original bid, and not bid on the wrecked truck unless yall can empty the garbage. Just more of a hassle, let me know if yall will empty it and I will bid. Otherwise will stick with original one. If you need me to resend let me know..

Thanks,

Brian Jasper
Territory Manager
Jeff Martin Auctioneers, Inc.
601.278.5775

Sent from my iPhone

On Jun 1, 2015, at 4:39 PM, Hardy Crunk <hardy@madison-co.com> wrote:

The wrecked garbage truck is at the Solid Waste office at the Road Dept.

From: Jasper, Brian [<mailto:bjasper@jeffmartinauctioneers.com>]
Sent: Friday, May 29, 2015 4:05 PM
To: Hardy Crunk
Subject: Re: Garbage Trucks

Haven't looked at the wrecked truck do you have a picture of it by chance and if it runs or not. Serial number if you have it.

Brian Jasper
Territory Manager
Jeff Martin Auctioneers, Inc.
601.278.5775

Sent from my iPhone

On May 29, 2015, at 4:02 PM, Hardy Crunk <hardy@madison-co.com> wrote:

I know it won't bring much but we want to include the wrecked garbage truck as salvage in the auction.
Can you redo quote with the wrecked truck included?

Thanks,
Hardy